

HAPPY FATHER'S DAY



Happy Fathers Day to all the great dads out there who aren't told enough how much they're appreciated. From encouraging their kids to be their best to giving useful advice that gets passed down through the generations. We wanted to hear some of this fatherly wisdom, so we asked around our facilities to see what lasting advice has been passed on to some of our team members from their fathers!





Our Strategies for Successful Procurement Partnerships white paper series concludes with Part 4, Total Cost of Ownership Determining True Product Cost Now available! Joe Williamson, KEPS Senior Director of Global Sales and Customer Operations, explores in this white paper how to use the RFQ to determine true product cost and how an open line of communication with suppliers builds trust, leads to better solutions and more.

[Download Part 4 here](#), then be on the lookout for more valuable resources from Joe Williamson and other KEP experts in the near future!



We are always growing and innovating, thanks to our customers. They are the main reason we're constantly looking for ways to improve our products and

processes. Instead of saying we cannot do something for a customer because of our manufacturing limitations, we go to work to eliminate the barriers that stand in our way and find the best solution, every time.

A recent example of this was in 2017. A customer requested ultra thin wall latex tubing. When we began the process of designing this tubing we realized that our final processing equipment was built for larger tubing. The ultra-thin latex that the customer requested was being damaged by this existing equipment. Instead of turning down the job or manufacturing a low quality product, our team brainstormed a design for a new component for the machine that would fix this issue. We created a roller rack to attach to the machine that would guide the tubing into the equipment without it getting damaged. We are now able to run this ultra thin wall tubing for our customers product, plus expand our offering of thin wall tubing products for future customers.

Have an idea for a new product, or have a manufacturing issue you need solved? [Ask KEP!](#) For every customer challenge we encounter, we use our collective knowledge and skill set to eliminate the barrier between KEP and high-quality products our customers demand.

TEAM MEMBER SPOTLIGHT



Willie Nelson has been a team member at Kent Elastomer Products since 2006. He has recently been promoted to the 3rd shift supervisors position after years of hard work and dedication. Willie has worked in almost every department in both the Mogadore and Kent facilities. Find out more about Willie by checking out our [Leader Views Blog!](#)

PRODUCT SPOTLIGHT



Summertime, and the livin is easy. As you lay back, enjoy the weather outdoors and do fun activities, just know KEP products are there helping to facilitate your fun. From the ocean to the ballpark, see all the places our tubing products are providing the quality and consistency you need to enjoy your summer. Find out more in our [Leader Views Blog!](#)



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