

## LEADER VIEWS



### A Culture of Success

Learn about how KEP's continuous improvement activities solved customer problems, led our employees out of silos, helped earn some employees promotions, and resulted in nearly 1,000 process improvements – all documented and available for review!

Coming soon: "Lean Creates a Culture of Success That Benefits Our Team and Customers" – part two in our 3-part series on the benefits of Lean.

## ABOUT US



### No Tricks Just Treats

Happy Halloween! Trick-or-treating might be coming soon to your block, but at KEP we leave the tricks at home. "No tricks" means the solution we promise our customers is the solution that they get, on budget and on time, every time. We treat our customers like this because their success is our success. We always expect dedication to quality from the companies that we do business with and KEP never settles at subpar for our loyal customers. Our products offer made-in-the-U.S. quality at shorter lead times. Read more about how KEP [latex tubing](#) and [dip-molded products](#) help companies reduce risk and preserve their bottom line.

## THIS MONTH'S KEP CHALLENGE



A leading manufacturer in the global orthodontic market, and one of our longtime customers, came to us with a new request a few years ago. Due to the erratic ordering patterns of their customers, the company needed large amounts of tubing manufactured and shipped faster than standard lead times.

We knew that finding a way to have orders ready to ship as soon as our customer needed them would allow us to meet their accelerated lead time. We planned and decided to implement a Kanban system – a scheduling system for lean manufacturing and just-in-time delivery developed to improve efficiency – to ensure our customer’s needs were met.

Because of this customer’s request, we now have the processes in place to organize and implement a Kanban system for “just-in-time inventory” – where the product is made, held, and shipped within 3 days for our customers. Assembly is the fastest growing service offered here at KEP and some of our biggest clients use our services for multiple product platforms. [Get more details about our just in time inventory delivery system.](#)

## TEAM MEMBER SPOTLIGHT



Greg Graham is the Director of Extrusion Operations out of our Mogadore facility and has been with the company for 17 years! Greg began his career as a technician before working his way up to a supervisor role and now management. Greg is dedicated to improving KEP in every measurable way he can and coaching his team to the best of his ability. Read more about Greg in our [Leader Views Blog.](#)

## FEATURED PRODUCT



## Keeping the Food, Dairy, and Beverage Industries Moving



Kent Elastomer Products is your resource for food-grade tubing solutions – we help our customers in the food and beverage industry prototype and manufacture quality products and equipment that meet industry regulations and boast great performance. KEP not only provides quality for our customers; our products preserve the integrity of the food or beverage and the health of the consumer. Manufactured with NSF and FDA compounds in our IMS- and SQF-certified food safety facilities, our experts help you get your product FDA compliant and on the market. [Learn more.](#)



Stay up-to-date! [Follow us](#) to learn more about KEP products and capabilities, plus catch all the newest additions to our [Leader Views Blog](#)!



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